SUMMARY

- SAP S/4HANA Sales 1709 Certified
- SAP SD Certified in ERP 6.0 EhP7
- 10+ years of experience as SAP SD Functional Consultant
- Solution Architect and Project Management experience
- Contributed to four full cycle implementation and two production support projects
- Extensive experience in integrating with **Salesforce**.
- Migration of Master data customer, material, and pricing masters from the legacy system into SAP
- Experienced in implementing various project methodologies such as Agile, Waterfall, and SAP Activate
- Skilled in designing and executing cutover plans, including data migration, system configuration, and user training, to facilitate seamless system go-lives and operational continuity
- Proficient in EDI mapping and transaction processing
- Knowledge of integration with PP, MM, FI, WM, and QA modules
- Expertise in SAP SD pricing and Order to Cash (OTC) business processes
- Proven track record of successful project management for SAP transformations, enhancements, and support
- Skilled in leading cross-functional teams, ensuring effective communication and collaboration
- Experienced in managing project timelines, budgets, and resources, consistently delivering projects on budget
- Proficient in risk management and issue resolution, implementing proactive strategies to mitigate project risks.
- Proficient in analyzing and translating business requirements to functional requirements
- Prepared Blueprint document and workshop presentations, AS-IS, TO-BE, GAP Analysis
- Experience in Unit, Integration, and User Acceptance testing with core team members
- Prepared end-user training material and conducted training workshops for end users
- SalesForce.com, MS Project, MS office, Visio, SharePoint, and Web Portals
- Excellent in written and verbal communication, attention to detail, focus on results, analytical skills, time management, and interpersonal skills

HIGH LEVEL OVERVIEW

- SAP S/4HANA Sales 1709 Certified
- Order to Cash Process
- Delivery and Billing Process
- End User Testing and Training
- Fiori & Embedded Analytics

- SAP SD Certified ERP 6.0 EhP7
- EDI Mapping
- SAP S/4 HANA Sales Configuration
- Process Design
- LSMW & Data Migration

PROFESSIONAL EXPERIENCE

Madiba, Irvine CA

Dec 2024 – Jan 2025

SAP SD Testing Consultant– *Client is a global healthcare technology company specializing in medical devices, therapies, and digital health solutions. The company is a leader in advancing medical technology to enhance healthcare delivery and patient care worldwide.*

Responsible for testing financial analytics tool designed by Madiba SNAP team. Provided functional expertise to drive accuracy in reporting tools so that logic represents the current SAP system. Tested tool to ensure accuracy and advise stakeholders through user acceptance testing.

Roles & Responsibilities:

- Collaborated with developers to refine logic for exception and use cases, enhancing system reliability and performance
- Developed and maintained detailed reporting of defects and provided clear documentation for fixes put in place
- Tested reporting tool that evaluated over 33,000 SAP data points to identify key performance indicators for executive reporting
- Conducted comprehensive testing to ensure accurate data extraction from SAP BW, leading to a 45% improvement in reporting accuracy
- Guided end users through user acceptance testing for the reporting tool, ensuring testing sign off
- Developed test cases and scenarios to validate data integrity, report functionality, and system performance
- Provided hands-on support to business users in troubleshooting report discrepancies

Madiba, Irvine CA

April 2023 – May 2024

Lead OTC/STS Data Consultant– Client is a global healthcare company dedicated to women's healthcare including but not limited to pharmaceutical products, healthcare programs, therapies, biosimilars and patient support services. This company was formed as a spinoff of Merck.

Managed global rollout of S/4 HANA from legacy SAP ECC 6.8 system, overseeing migration of OTC (Order to Cash) and STS (Source to Settle) master data. Collaborated with stakeholders across 50+ countries in Europe, North America, Africa, and South America. Executed phased and overlapping migrations with four Go-live events within a year.

Roles & Responsibilities:

- Managed and coordinated team of data coordinators, functional consultants, Syniti data consultants, and stakeholders to ensure successful data validation, transformation, and migration for three Go-Lives
- Oversaw the data migration from over 50+ countries including data validation, functional data objects, and OTC/STS SAP functionality as an SME
- Utilized advanced Excel functions to clean and validate data in table reports for all OTC and STS data objects
- Developed and executed LSMW scripts for various data objects, streamlining data migration processes and enhancing system performance while minimizing downtime during transitions
- Prepared risk & issue log for each territory to present to the program manager and top leadership
- Tracked issues and changes to the data for each county and created weekly status reports for Steerco
- Analyzed data issues and implemented solutions critical for accurate migration of country-compliant specific data
- Designed appropriate migration strategies and oversaw the implementation of them across three different deployments simultaneously
- Developed and implemented comprehensive data transformation rules and solutions, ensuring accuracy and efficiency throughout migration processes
- Responsible for managing, creating, and resolving JIRA defects for any data related issues that were linked to master data
- Oversaw global markets and Syniti data consultants in rules modeling, derivations, and data replication
- Led training sessions to sales and procurement stakeholders for reviewing data files, master data and transactional t-codes, and testing
- Performed data validation and reconciliation activities to ensure accuracy during migration
- Supported markets in data related issues across three mock cycles, user acceptance testing, and post golive activities in all four deployments

Tech Data SYNNEX, Clearwater, FL

November 2021 – April 2023

Lead SAP Solution Architect – *Tech Data is one of the world's largest wholesale distributors of technology products, services, and solutions. TD acquired Fujitsu's Technical Maintenance Services, that sends Field Engineers (FE) and spare parts to client sites to provide repair or installation of various finished goods in the Retail, Mobile, and Enterprise space.*

Project involved full life cycle implementation of SAP ECC 6.8 from legacy Oracle system for their spare parts management business. This project has integration with multiple platforms including, but not limited to Baxter (Planning & Procurement), Salesforce (CRM & Service), Prism (Repair & Staging), SCI (3PL) and Choice (3PL) across several modules in SAP.

Second project involved full cycle implementation of SAP ECC 6.8 from legacy MS Navision system for GFS service and maintenance business. Implementation required integration with multiple platforms including Salesforce (CRM & Service), Prism (Repair & Staging), and Choice (3PL) with SAP.

Roles & Responsibilities:

- Implemented a solution for TD-acquired 65M revenue service business and integrated with SAP ECC
- Solution for the enterprise implementation of SAP, delivered in 12 months, to be used in future global rollouts with estimated 1.5B revenue
- Architected solution for managing inventory relevant locations including 150+ distribution warehouses, 200+ field engineer trunk and 100+ shed locations within SAP and in sync with respective 3PL's
- Managed multiple teams of functional consultants, data migration consultants, business analysts, and testing resources on various workstreams
- Led data migration projects utilizing SAP and LSMW, successfully transferring large volumes of data while ensuring data integrity and adherence to project timeline
- Responsible for implementing, overseeing, and ultimately deploying the following: requirement gathering, gap analysis, end-to-end design, development, testing strategy, and cutover plan
- Designed 47 interfaces between SAP and various boundary systems including: Salesforce, Choice, SCI, PRISM, and Baxter)
- Developed a BOM and Asset design for SFDC and SAP
- Designed master data and transactional flow frontend system within Salesforce Field Service Lightening
- Oversaw functional consultants and assist in communicating development changes to ABAP resources
- Developed strategy for released-based implementation and provided risk assessment for interim solutions
- Supported overall Program Manager and Salesforce, PRISM, SCI, Choice, Project Data Migration, and SAP PMO to ensure development, testing, and migration activities are rolled into the overall project plan
- Lead data migration calls for cleansing, transformation, and mapping with stakeholder involvement
- Planned and identified performance testing scenarios to ensure that software solution performs as required
- Presented in-depth demos and training to business and IT users in SAP

Tech Data SYNNEX, Clearwater, FL

February 2021 – November 2021

Sr. SAP SD Consultant – Tech Data is one of the world's largest wholesale distributors of technology products, services, and solutions. TD acquired Fujitsu's Technical Maintenance Services, that sends Field Engineers (FE) and spare parts to client sites to provide repair or installation of various finished goods in the Retail, Mobile, and Enterprise space.

Project involved full life cycle implementation of SAP ECC 6.8 from legacy Oracle system for their spare parts management business. This project has integration with multiple platforms including, but not limited to Baxter

(Planning & Procurement), Salesforce (CRM & Service), Prism (Repair & Staging), SCI (3PL) and Choice (3PL) across several modules in SAP.

Roles & Responsibilities:

- Managed multiple workstreams, a team of eight functional consultants, and five BA analysts to ensure deliverables were met on time
- Lead for Spare Parts integration participating in workshops to gather requirements, identify gap analysis, determine RICEFW objects, creating to-be process model, and solution design
- Created process flows for to-be state across multiple modules including but not limited to CS, PP, MM, IM, WM, and SD modules.
- Responsible for preparing documentation for project planning, resource alignment, and risk management for bi-weekly steering committee
- Configuration of Orders, Deliveries, Returns, Billing, Output conditions, ATP, Requirements transfer, etc.
- Drove creation of FDS and work with ABAP, Middleware, and Salesforce developers to implement and unit test RICEFW objects
- Backup and support on CS/PM transactions and cloud import/billing process and integration with StreamOne automated billing platforms
- General support for ongoing supply chain projects, EDI, IDOC, and proxy/service definition integrations.
- Data Conversion lead for Spare Parts implementation and responsible for alignment of tables/objects and data types and creation of LSMW when needed.

Madiba, Irvine, CA

July 2019 – January 2020

SAP SD Consultant – Client is recognized as one of the leading global producers both in the art of grape growing, wine, spirits making, distribution and marketing of these products in more than 90 countries around the world.

Project involved mid to post-hyper care support and enhancement of S/4HANA implementation for Order to Cash processes. Identified opportunities for enhancement and optimization using new S/4HANA functionalities.

Roles & Responsibilities:

- Redesigned and enhanced existing for full consignment process: Consignment Fill-up, Consignment Pickup, Consignment Issue, and Consignment Return
- Designed a dynamic program that automates and enhances the ability to release customer expected price and calculate the differences between the incoming EDI price and existing net price.
- Created new pricing condition types and pricing procedures for international consignment pricing
- Extensively worked on EDI IDOC (inbound, outbound, mapping with third party logistics services) and have a comprehensive understanding of IDOC mapping
- Assisted in migration of data from legacy system, JD Edwards, to SAP
- Monitored all inbound and outbound EDI transaction processing. Analyzed, identified and tracked all exceptions and errors
- Automated daily and monthly reports of outstanding Bailment orders for Leadership teams
- Worked with an ABAP consultant to enhance a custom sales order upload program
- Modified existing copy control routines and settings to optimize sales order process flow
- Created multiple LSMW programs to migrate consignment data and avoid manual workload
- Analyzed AATP configurations and presented opportunities for optimization
- Enhanced output determination to fit business needs for different entities
- Configured Account Groups, Business Partner Groups, and Business Partner Roles
- Lead in-depth training to business and IT users on new functionalities of S/4 HANA

Morton Grove Pharmaceuticals, Morton Grove, IL

September 2018 - June 2019

SAP SD Consultant – Morton Grove Pharmaceuticals, Inc. (MGP) develops, manufactures, and markets prescription drugs and products. They distribute its products through wholesalers, chain drug stores, and other distributers in the US. It is a subsidiary of Wockhardt Ltd.

Project involved implementation of HANA Database and defined requirement of S/4HANA migration. Also provided production support of SAP SD, MM and integration with PP, WM and EDI. Heavily involved in serialization efforts for both MGP and Wockhardt USA (WUSA) products.

Roles & Responsibilities:

- Defined the requirements of SAP S/4 Processes and design the solutions for SD processes. Drive the development of functional and system specifications.
- Demonstrated SAP S/4 HANA Implementation using Activate Methodology
- Performed integration testing for SAP HANA database and EPH8 upgrade project.
- Managed UAT testing for both SAP HANA and EPH8 upgrade initiation.
- Created functional specification documents for specific user purposes and design processes
- Resolved complex production issues and generate root cause analysis documentation
- Integrated handheld devices with SAP HANA database and provide ongoing support
- Created SAP Queries to join different tables as per the requirement from Business.
- Provided support to Customer Sales team for EDI errors, custom reports, and more
- Lead serialization efforts with third-party provider and CMOs for new FDA regulation
- Managed L4 connectivity testing meetings between MGP and corresponding CMO's to ensure successful connection between Rfxcel software and Tracelink software
- Trained users and provide support for TrackWise, a Quality Management Software and Solutions.
- Involved in implementation of Vistex upgrades and transitioning to third-party EDI services

Intuitive Surgical Inc., Sunnyvale, CA

SAP SD Consultant - *Intuitive Surgical Inc. is an American corporation that develops, manufactures and markets robotic products designed to improve clinical outcomes of patients through minimally invasive surgery. The scope of the implementation involved creating order management tool for surgical equipment's from quote to cash.*

Project involved requirement gathering for creating an enterprise structure and formulating different pricing functionalities for procedures to determine different discounts and deals for surgical instrument kits/packages and newer products like da Vinci XP ports.

Intel, Folsom, CA

SAP SD Consultant - *Intel Corp. engages in the design, manufacture, and sale of computer products and technologies. Implemented successfully order to cash and rebates processing system for worldwide channel management (resellers & distributors) for Hi-tech semiconductor division.*

Profit Recovery Partners, LLC, Costa Mesa, CA

SAP SD Consultant - *PRP is a management-consulting firm that develops, implements, and manages costreduction solutions for FORTUNE 1000 companies. Our client is a global technology distributor that delivers a full spectrum of global technologies and supply chain services to businesses around the world.*

May 2015- April 2016

April 2016- June 2017

July 2017 - August 2018

Computer Resolutions, CA

SAP SD Consultant - *Computer Resolutions administers consulting services in Enterprise Resource Planning and Supplier Relationship Management. It specializes in customizing business processes, software solutions, and technological support.*

LAACMA Consulting., Irvine, California

SAP Business Analyst - Allergan, a global pharmaceutical company, focuses on developing leading pharmaceutical and medical products for patients internationally. Assisted and facilitated resolution of end-user issues/concerns on application incidents for Global Health Outcomes Strategic Research department.

LAACMA Consulting, Irvine, California

SAP Business Analyst - *Hired for a formal paid internship for clients, to assist with data integration for the Annual Budget Planning. Additionally updated customer master data and supplier data for Epidemiology department.*

EDUCATION

SAP S/4HANA Sales Certificated- 1709 SAP SD Certified Application Associate – ERP 6.0 EhP7 SAP Sales Cloud Certified-1911

University of Texas at Austin

Bachelors in Communications Studies, Moody Communications School Business Minor w/ Distinction, McCombs School of Business

October 2013-March 2015

May 2013- September 2013

June 2011- August 2011